

Xcitium – Charging Model

This page explains per-device charges if you have greater than 50 managed devices.

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Charging Model

There are two types of devices you can manage with Xcitium :

Managed and Secured – Device has Xcitium security products installed and needs a paid AEP or [EDR](#) license.

Managed – Device does not have any Xcitium security products installed. It is only managed by Xcitium.

At the end of each month, we count the number and type of devices you had online and, if appropriate, invoice you for those devices. You get 50 ‘managed’ devices for free.

- You can have 50 ‘managed’ devices for free. The 50 free device offer disappears when you add the 51st managed device. From 51 onwards you will be charged for all managed devices, including the first 50, per the schedule [given below](#)
- If there is up to 50 managed devices and some of them are secured we charge for secured only devices.
- If we detect a ‘managed and secured’ device without a license then we charge the standard AEP rate of \$4 per device.
- We subtract any AEP/EDR licenses you have from your device count and charges. License-offset is different for endpoints and mobile devices:
 - Each AEP or EDR seat covers 1 active managed endpoint
 - Each AEP or EDR seat covers 5 active mobile devices

Pricing for active, unlicensed devices

| Total Devices | 0-50 | 51-99 | 100-999 | 1000-9999 | 10000+ |
|---|------|--------|---------|-----------|--------|
| 'Managed' Endpoints | FREE | \$1.25 | \$1.10 | \$0.95 | \$0.80 |
| 'Managed' Mobile | FREE | \$0.65 | \$0.55 | \$0.45 | \$0.40 |
| 'Managed and Secure' Endpoints (Unlicensed) | \$4 | \$4 | \$4 | \$4 | \$4 |

- Your price tier is determined by the combined total of mobile and endpoint devices you have enrolled in endpoint manager, but you are only invoiced for unlicensed active devices.
- So if you have 60 endpoints and 53 mobile devices enrolled, your total is 113 devices and you are charged at the 100-999 rates for any active, unlicensed devices.
- An active device is one that connected to Endpoint Manager at any time during the billing cycle of one month.
- An 'endpoint' is a workstation or server running Windows, Mac OS or Linux. Mobile = device running iOS or Android.

There are 3 points of charging:

- **EM** - managed Windows, Linux, Mac OS endpoint (With or without security client)
- **Mobile** - Android, iOS devices
- **AEP** - Secured managed Windows, Linux, Mac OS endpoint (With Security client installed)

Example charging scenarios

Let's consider the case:

There is AEP license for 100 endpoints.

Available:

- EM: 100
- Mobile: 500
- AEP: 100

SCENARIOS:1

- Installed:
 - EM: 105
 - Mobile: 0
 - AEP: 0

Available (covered by pre-paid license):

- EM: 100
- Mobile: 500
- AEP: 100

Overuse:

- EM - 5
- Mobile - 0
- AEP - 0

Total charge:

$$1.10\$ * 5 = 5.50\$$$

SCENARIOS:2

- Installed:
 - EM: 120
 - Mobile: 0
 - AEP: 105
- AEP overuse is $105-100=5$. Every AEP includes 1 EM and 5 mobile EM, so we can add 5 more EM and 25 more Mobile to the Available count.

Available (covered by pre-paid license + taking into account AEP overuse):

- EM: 105
- Mobile: 525
- AEP: 100

Overuse:

- EM: $120-105=15$
- Mobile: 0
- AEP: $105-100=5$

Total charge:

$$1.10\$ * 15 + 4\$ * 5 = 16.50\$ + 20\$ = 36.50\$$$

SCENARIOS:3

There is no prepaid license or prepaid license is expired.

- Installed:
 - EM: 40
 - Mobile: 0
 - AEP: 10

Available:

- EM: 0
- Mobile: 0
- AEP: 0

Overuse:

- EM: 40
- Mobile: 0
- AEP: 10

Total charge:

$$0\$ * 40 + 4\$ * 10 = 0\$ + 40\$ = 40\$$$

** A device is classed as active if it is connected to Xcitium at least once in the billing period (1 month)

Note

- You MUST activate your AEP and [EDR](#) licenses in Endpoint Manager to have them considered. If you purchased but didn't activate them, then the devices are subject to change.